

Erica Prosser '11

2007-2008 Patriot League Player of the Year
2007-2008 All Rookie Team
2008-2009 All Patriot League First Team
2009-2010 All Patriot League First Team
2010-2011 All Patriot League First Team
2010-2011 Patriot League Player of the Year
2010-2011 Patriot League Defensive Player of the Year
2010-2011 Academic All-Patriot League
2011 Patriot League 25th Anniversary Team
Team Captain 2009-2010, 2010-2011

Prosser helped lead the Mountain Hawks to back-to-back Patriot League Championships in 2009 and 2010, leading Lehigh to a 26-7 record in '09 (12-2 in league play) and a 29-4 mark (school record for wins) in '10 (13-1 in the league).

Academic Achievements

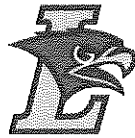
Academic All District 2011
Lehigh Scholar Athlete 2011
ECAC Merit/Lehigh Achievement Award 2011
Team Captain 2009-2010, 2010-2011

Erica's Stats

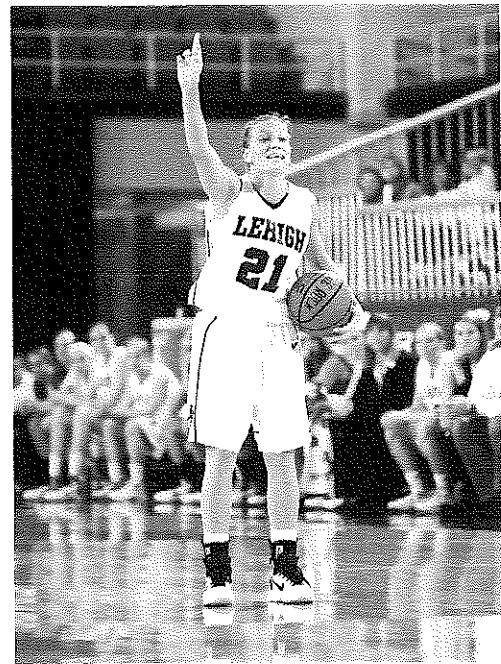
	Total	Lehigh Ranking	Patriot League Ranking
Points	1,676	3rd (1,000 Point Club)	10th
Assists	541	2nd	5th
3-PT Field Goals	166	4th	-
Free Throws	360	4th	-
Steals	277	-	10th
Field Goals	575	6th	-
Avg Points: 9.8 (freshman), 14.2 (sophomore), 13.7 (junior), 14.2 (senior)			

Coach Sue Troyan on Erica Prosser:

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2010 Lehigh Scholar Athlete Award



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Coach Sue Troyan on Erica Prosser:

"Erica was a tremendous point guard who influenced both ends of the court with her offensive and defensive abilities. What set Erica apart from many of the great players in our league and program was her competitiveness and ability to win. She was a member of the winningest class in school history while bringing three regular season championships and two tournament championships to our program."









Erica Prosser

412.302.0733 | edp211@gmail.com

Skills and Expertise

- - Fundraising strategy
 - Project management
 - Nonprofit management
- Written communications
- Leadership development training
- Public speaking

Experience

Director of Training, TRI Leadership Resources | Chicago, Illinois **September 2018-Present**

- Oversee a team of leadership development trainers to bring curriculum to student and corporate organizations.
- Facilitate workshops and deliver keynote addresses to clients across the country.
- Write innovative, engaging curriculum designed to increase leadership potential and capacity in the organizations we serve.

Project Manager, Grenzebach Glier and Associates | Chicago, Illinois **April 2017-August 2018**

- Manage workflow and deliverables for a portfolio of client engagements in the healthcare, arts and culture, education, and voluntary sectors.
- Evaluate complex fundraising operations for campaign readiness.
- Cultivate high-capacity stakeholders and prospects in campaign feasibility discussions.
- Serve as the firm liaison for all executive clientele.
- Compile project data, perform comparative data analytics, and draft client presentations and reports.

Co-Founder, Philanthropy Playmakers | Chicago, Illinois **July 2016-Present**

- Maintain online resource hub for sports philanthropy professionals using a content management system.
- Advise professional athletes and sports nonprofits on building sustainable programs and effective community partnerships.
- Coach clients in best practices and core competencies to ensure long term community impact.

Regional Development Specialist, Lions Clubs International Foundation | Oak Brook, Illinois **April 2015-April 2017**

- Supported a team of approximately 150 volunteer fundraisers with fundraising strategies, materials, goal setting, and presentations.
- Researched fundraising roadblocks, recommended appropriate courses of action, and established recognition plans.
- Ensured accuracy of donor data assisted in compiling prospect data for cultivation purposes.
- Created content for various solicitation campaigns including print mailers, e-blasts, and social media.

Marketing and Membership Coordinator, Junior League of Chicago | Chicago, Illinois **May 2014-April 2015**

- Tracked dues payments, event registration and attendance, and member requirements.
- Recruited new members through targeted email and social media campaigns.

Development Advisor, Allow Good | Chicago, Illinois **January 2014-Present**

- Support youth philanthropy organization in its mission to empower young people to take meaningful action in their world.
- Assist with cultivation strategy for investors, participants, and partners, including planning and implementation of individual outreach and events.
- Research and identify major grant opportunities and contribute to grant writing.
- Co-founded Associate Board to cultivate more fundraising and brand awareness opportunities.

Education

Lehigh University | Bachelor of Arts in Africana Studies | Business Minor | Graduated with High Honors | Bethlehem, PA

George Washington University | Sports Philanthropy Executive Certificate | Washington, D.C.

NCAA Division I Student-Athlete | Basketball | Two Year Captain | Patriot League Player of the Year (2009, 2011) | Defensive Player of the Year (2011) | Lehigh University Scholar-Athlete of the Year (2011)